Collecting Job Skills During a D Phil Some Personal Views From

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From the view of the recruiter

- There is a position to be filled
- Will you fit the job ?
- Will you fit the organisation ?
- Do you have the potential to be a manager, leader, the Chairman in 10 years time!!?
- Are you the best of the candidates ?

Remember you need to "sell" yourself



Matching candidates to jobs

- Jobs near to or far from University research
 - Research into Materials Science
 - More General Materials Engineering
 - Engineering/technical functional roles
 - Specific jobs e.g. marketing, finance and other fields away from science and engineering
 - Usually functional role
 - Management training schemes

Think beyond the first job.

D Phil people are meant to go high in the organisation



Some Factors in Career Progression

Job	Key factors	Growing factors
Board level	Strategic	
	Leadership	
	People, team build	
Senior Specialist	Leadership, Customers	Strategic
	People develop	
	Technical & Authorities	
Senior Manager	Leadership, Customers	Strategic
	People development	People development
1 st level/2 nd level	Management	Wider leadership
manager	Budgets, people	Strategic, Customers
Functional role	Technical to role	Management
	Problem solve	People issues

Interviewer for first job is looking for clues as to how you might progress



From the recruiters view

- What does the candidate offer
 - Knowledge
 - Transferable Skills apply to many jobs
 - You as a person
 - Characteristics/Competencies
 - How you work and relate to others
 - Ambition
- These are the factors the recruiter will explore
 - How ?



What can the recruiter explore

- D Phil project
- 1st degree experience
- Work experience
- Sport, interests, hobbies
- The candidates ambitions
- How you perform in personal or group exercises

You, the candidate provide the information in written or verbal form.

This means Preparation is key!



Recruitment process

- Companies vary but typically
- Application forms may be on line
 - Possible on line tests
- Interviews
- Tours
- Tests/exercises individual or in groups
- Discussion



Recruitment process

- Education
 - Undergraduate + postgraduate ~ 8000 hours
- Recruitment
 - Application
 - Interviews
 - Tours3
 - Tests/exercises
 - Discussion
 Total 16 hours
 Range ~ 8 -20 hours

Need to be well prepared to sell 8000 hours academic plus 25 years of personal training and development in 16 hours





- Very recognisable and understandable
- Except for some very specific jobs, probably the least important factor
- Knowledge can be gained easily during employment
- An interviewer who only asks you about "knowledge" is doing a bad job
- But.... you may be asked about what you know to test communication



Transferable Skills

- Communication all aspects
- Management of yourself "Time Management"
- Project or task management
- Technical skills
- IT skills
- Languages

Transferable skills because they apply to many job roles. Very useful at the start of a new job. Can be gained during a job.



Transferable Skills: What can you do during your D Phil time?

- Take every opportunity to practice communication in all its forms
 - Include communication to non technical people
 - Be able to describe your DPhil in 5 minutes
 - Can you describe it to a non-technical person
- Develop and practice personal time management
- Develop and practice project management skills
 - Use visual tools to plan your project
 - Substance not just software
- If you have a second language, keep it up

Be able to demonstrate these during the recruitment process





- Working with others
 - Covers many aspects, teamwork, influencing, coaching, leadership
- Coping with setbacks and change
- Self drive and motivation
- Judgement and taking decisions
- Recognising achievement
- Strategic vs. detail thinking
- Concept and or detail person
- Starter or finisher person

These are become increasingly important as your career develops. These are often the most difficult aspects for scientists to recognise



What can you do during your D Phil time? Personal Characteristics/Competencies

- The most difficult item..... Its alien to most scientists
- Every few months..... Stop..... think about what has happened to you recently both inside and outside your project
- Note down experiences involving the "You as a person" items
- Prepare to use in the recruitment process

Some companies formalise this as part of career and performance assessment

e.g. 6 monthly recognition or communication, interpersonal skills, planning, decision taking, attitude to improvement and EH&S, problem solving, detail and strategic thinking/actions, doing what you commit to,



Some factors to look out for during D Phil

Working with others

- How did I persuade the technician to machine my specimens when I needed them?
- What is the feeling like in our research group?
- Am I leading, coaching,..... Anybody?
- Do I have an effective leader, coach..
- Have I had to persuade or sell my idea to anyone
- Am I a team player... work, sports, interests
- Do I prefer to lead or not

Coping with setbacks and change

There MUST be examples of this from a D Phil project

Think both about your D Phil work and other aspects of life



What can you do during your D Phil time?

- Ambition self drive and motivation
 - Recognise what is driving and motivating you
 - Money
 - Desire to beat personal best
 - Passionate interest in the subject
 - Desire to be the first to discover XXXXXXX
- Judgement and taking decisions
 - What decisions have you taken ?
 - On what basis?
- Recognising achievement
 - What have I done well
 - What have others done well.... Did I recognise it ?

Think both about your D Phil work and other aspects of life



Preparing for Professional Qualifications

- Regulated industries more likely to put emphasis on professional qualifications to advance career
- MIMMM, MInstP,.....
- Join while a DPhil student and understand the system
- Gain as many "points" as you can

Demonstrates commitment to your profession and ambition





- Recognise what is important in developing job skills while you are working for your D Phil.
- Keep records of useful examples of skills or personal attributes for use during the recruitment process
- Be prepared to demonstrate your transferable skills and personal competency as well as your technical knowledge during the recruitment process